

# Trends in digital

- Goal 1: Make people stop and read
- Goal 2: Convey accurate information



1. Searchable: SEO, keywords to left
2. Digestible: 60 characters or less

<input checked="" type="checkbox"/>	Medium Daily Digest	"How a series of initiatives to train gratitude changed my life in 2017" published by K... - Featured stories in Self How
<input checked="" type="checkbox"/>	Guardian US briefing	Women's March and #MeToo leaders see progress – but 'we're in a hell of a fight' - headlines Leaders see progress -
<input type="checkbox"/>	Guardian US briefing	Death in an Amazon dumpster: dangers of homeless lives spent scavenging - headlines Death in an Amazon dumps'
<input checked="" type="checkbox"/>	NYTimes.com	Your Thursday Briefing - Kabul, Roy Moore, Cannabis View in Browser   Add nytdirect@nytimes.com to your address
<input type="checkbox"/>	Guardian US briefing	Obama speaks with Prince Harry: leaders must stop corroding civil discourse - headlines 'Leaders must stop corrodir
<input checked="" type="checkbox"/>	Medium Daily Digest	"Mixed Reality User Flows: A New Kind of Template" published in Prototypr by Lillian Wa... - Your daily story Mixed R
<input checked="" type="checkbox"/>	Devex Newswire	Famine response in East Africa, EU aid for militaries, and Trump's National Security St... - To view this email as a we
<input checked="" type="checkbox"/>	Kellogg Insight	How a "robot tax" could reduce income inequality - This tax can be part of a plan to improve the economy as a whole
<input type="checkbox"/>	The New York Times	Just for you: a Google Home when you give a Times gift subscription, at up to 40% off. - Special holiday offer. The N
<input checked="" type="checkbox"/>	Guardian US briefing	Trump will drop climate change from US National Security Strategy - headlines President will drop climate change fro

### 3. Clickable: Pique curiosity, you/your, what they'll learn, how fast

#### What's your wedding-planning next step?

Stumped about what the next step of your wedding planning journey should be? We're here to help! Take this quiz to help you plan your wedding with ease! // Photo by Studio 29 LLC

#### Top 10 Strategic Technology Trends for 2017

Identify business opportunities, challenges, and disruptions presented by strategic technology trends.



Medium Daily Digest

"How a series of initiatives to train gratitude changed my life in 2017"

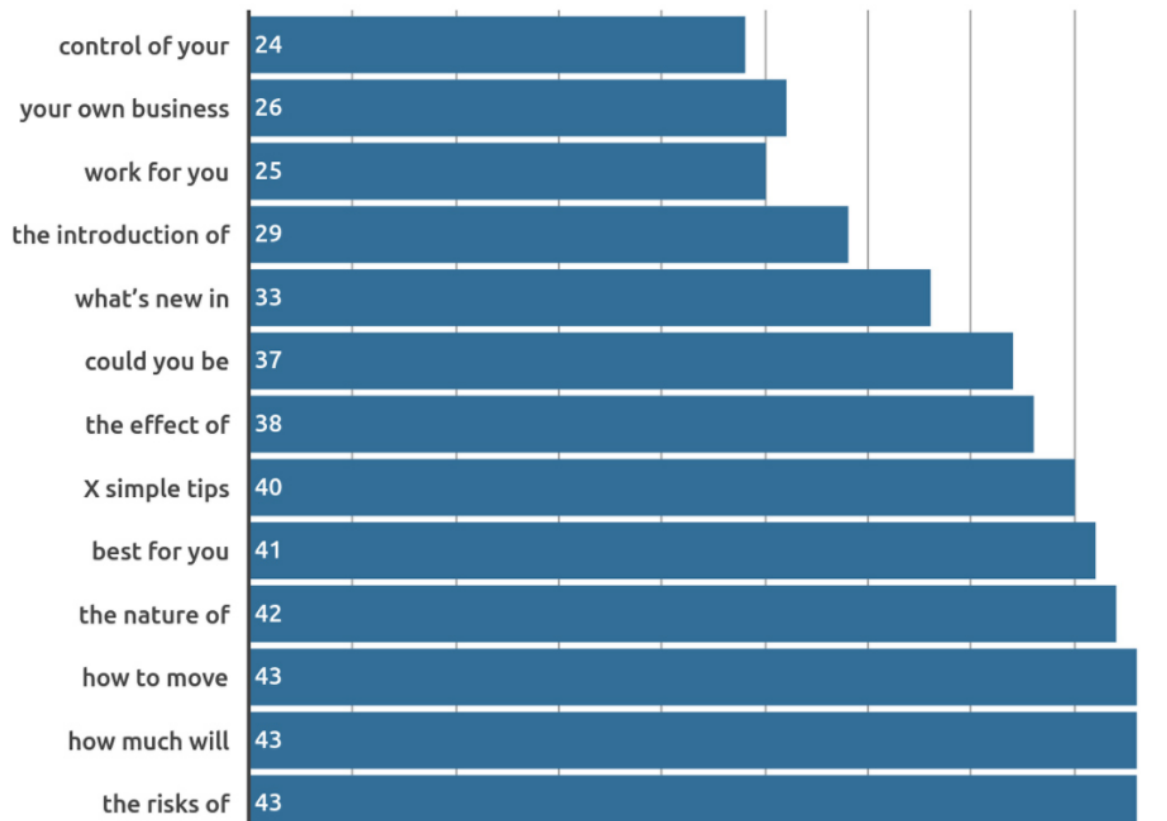
### 4. Sharable

- Top trigrams: will make you, this is why, can we guess
- Emotional phrases: tears of joy, give you goosebumps
- Explanations: This is why, the reason
- Curiosity: What happened next, top x songs
- Quizzes: Can we guess, x in x
- Tribal headlines: 25 things only teachers will understand



## Worst Performing Headline Phrases

Measured by average Facebook Engagement



## Research

<http://www.tandfonline.com/doi/full/10.1080/21670811.2017.1279978>

<http://buzzsumo.com/blog/most-shared-headlines-study/>

<http://www.ripenn.com/blog/7-things-marketers-can-learn-from-2616-viral-headlines/>

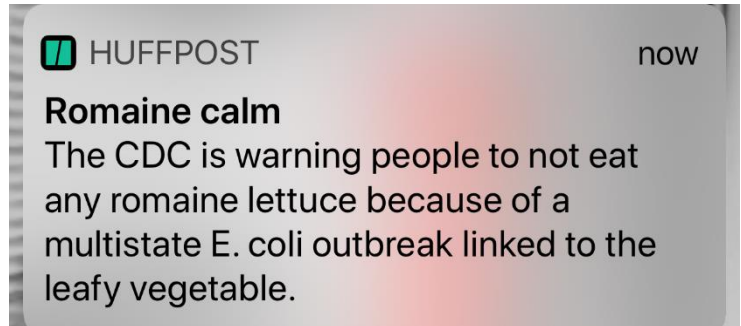
<https://okdork.com/we-analyzed-nearly-1-million-headlines-heres-what-we-learned/>

<https://www.garciamedia.com/blog/headlines-testing-what-works-in-the-digital-age/>

# Push notifications

There's a big turn toward more conversational alerts, compared to just headlines.

1. Urgency: Words like important, instantly, reminder, tick-tock, today, wait, fast, immediately, alert, breaking, quickly, etc. encourage immediate actions.
2. Value: Words like offer, buy, free, deal, discount, save, sale, money, etc. can be used to convince the reader.
3. Exclusivity: Words like invitation, limited, member, exclusively, especially for you, pass, reward, gift, and more, help achieve the same.
4. Emotions: Words like imagine, believe, dream, improve, love, happy, indulge, wish, avoid, warning, epic, etc. could kindle emotions.
5. Personalization: Words like – you, we, our, us, I, etc.



## Research

<http://info.localytics.com/blog/push-notification-survey-2018>

<https://www.swrve.com/weblog/push-notification-and-news-alert-trends-in-2017>

<http://www.niemanlab.org/2017/11/your-pocket-is-buzzing-2017-was-the-year-of-push-alerts-and-this-new-report-illustrates-why/>

<https://clevertap.com/blog/push-notification-power-words/>

